



How do Nonprofit Organizations Collaborate to weather the Economic Storm?

- Form partnerships and share resources
- Share information
- Stick together and utilize our organizations as one for the city of Richmond
- Constantly communicate available resources
- Work together
- Collaborate on fundraising activities
- Apply for grants and other funding opportunities together
- Streamline processes and look for the growth opportunities
- Assess organizational needs
- Create reciprocal agreements to increase the number of visitors at fundraising events
- Keep coming together by organizing workshops and meeting to promote and exchange ideas
- Share training opportunities, services, contacts, etc. to defer or lessen costs
- Share back office resources (i.e. bookkeeping, etc.)
- Share space and build connective programs
- Learn about other nonprofits; meet regularly to collaborate and problem solve
- Run cooperative events and drives
- Establish a mechanics for communication (ex: chatroom or website) to share information and ask for help
- Be willing to give up something to create win-win collaborations
- Use Connect Richmond
- Share volunteers
- Come together and work for the common goal of the community
- Do not reinvent the wheel
- Find organizations with similar mission to partner, enhance and expand

- Combine like programs to better serve larger groups
- Pool resources and staff
- Use connections to promote efficient programs
- Share information about available funding
- Be creative in partnering to extend your possibilities
- Communicate the mission and scope of your organizations so new comers can join the fund
- Share costs of benefits
- Share training expertise and cost
- Carpool
- Share internet hosting and links
- Be willing to give up control
- Continue to have the Greater Richmond Nonprofit Networking Social